



# GRASS IS GREENER WITH CANTER

Wellington’s notoriously tight, winding driveways were not designed for trucks – but that hasn’t stopped the capital’s largest landscaping business, Aspen Landscapes, from adding four 6T FUSO Canters to its fleet.

Co-founder Stuart Baines, who started the company with his wife Jodi around 17 years ago, says that getting a truck was “the next natural step” in the business’ evolution and that the Canter 616 thrives in hard-to-access sites.

“We now have three tippers and one flat-deck. I can’t speak highly enough of them,” says Stuart.

“These Canters have such compact bodies – even the wing mirrors are tightly tucked in, which is a small detail but really makes a difference.

“Our drivers haven’t had a single issue with them. The team love the mobility and user-friendliness. For me, it’s nice knowing the trucks can be driven on a Class 1 licence. We’ve got designated drivers, but if they’re needed elsewhere, one of the others can still get behind the wheel – it provides flexibility.”

Aspen’s team now numbers 40 full-time staff, and 24 vehicles. All four Canters in the fleet are manual – “I guess I’m a bit old-school,” admits Stuart.

The three tippers haul soil, gravel, pavers and other materials in their 3m<sup>3</sup> bins, sometimes pulling a digger. The flat deck is equipped with a ladder rack and drop sides. It carts soft landscaping supplies such as plants, fertiliser, and 20m x 3.6m rolls of synthetic grass.

“Those rolls are heavy! It takes two people to lift them, so having drop sides and a low deck height makes the job of loading and unloading them that much easier.”





Stuart researched thoroughly before opting for FUSO – and he continues to keep his eye on the market.

“I don’t see any reason to change,” says Stuart. “I’m more than happy. The price is great and after seeing what other brands cost for the

specs they have, it’s pretty clear to me that Canter is giving us a good return on our investment.

“The affordability, fuel economy, servicing, professional look, and robustness of the units have really hit the nail on the head for what our business needs.”

It looks as though, in Canter, Aspen Landscapes has found a hardy perennial that fits perfectly with the masterplan.

Canter 616	Tipper
 <b>GVM</b> 5,995kg	
 <b>Power / Torque</b> 110kW / 370Nm	
 <b>Transmission</b> 5-spd manual	
 <b>Service intervals</b> 30,000km	